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**Auswertungsbericht über einen berufsvorbereitenden  
Berufsinformationsreise-Aufenthalt  
in Vietnam**

**15.01.2020 –15.03.2020**

von

**Frau Thi Ngoc Be Phan  
aus Vietnam**

**Wirtschaftswissenschaften an der Universität Kassel, Kassel**

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It is not easy for one leaving the school to decide upon a sure path which one could follow. Everything is unfamiliar and new. This feeling can exist in each student, but mostly harder for an international student, particularly who has up to the present no job experience. And that is the reason why I surely state that participating the program Job Market Information from Stube Hessen is my great luck, and Stube Hessen is one of the best organizations for international students in Germany I have ever known. The grant supported me financially the trip back to my country that I left almost four years, counting from the beginning of my Master study to the day I freshly finished it. You have given me a chance to better know about myself, contributed to the orientation of my job path. During the visit, I have collected such experience that I think, I would never gained it in Germany, since it is very specific to my country. Therefore, I cannot wait to bring them into this report, to share what I have experienced during the past two months. In short, the report includes four main points. I will begin with a general evaluation of the visit, on how it is helpful to me. Next, I will share the experience I collected by visiting and interviewing my guests as well as the reason for some failed occasions. After that, I will bring my idea on a job that I think it is suitable for me, basing on the knowledge I have gained in the German university (as well as Vietnamese University) combined with the experience I have gained after this visit. Then I will present some of my feelings about the society, family, friends during the time I have been in Vietnam and will finish the report with some short conclusion.

## 1. General evaluation of the visit

Before the trip, I have planned a list of interviews that I would make. These include companies, organization which are relevant to my professional knowledge. Therefore, I have expected that I would gain a lot of vocational information after the trip. However, I did not know that during that time, there raised a hectic problem to the world after. It is the current pandemia which avoided me to some visits in the plan. But still, I have had enough time to finish the most important interview in Hanoi. I even got a call for application for a job in GIZ Hanoi by the officer whom I have interviewed at that day. I have conducted other two interviews and the results that I have got is very meaningful to me. Afterall, I realized some following main points. First, there is a wide range of opportunities to work in Vietnam, particularly in Hanoi where exists high number of companies. The same case belongs to Sapa which is a city of travelling, where I can use all my best language skill, including English, French and German. The job chance in my home city (Hatinh) is smaller, but a start-up language center is not a bad idea, or I can work in a language center before starting my own project. These chances are very clear to me when I reached communication with more people. This makes the meaning of the trip greater. In short, this trip enriched my idea about my possibly true vocation in my country and gave me more insights about this than I have expected. However, it remains some shortcomings that I should overcome to fulfill my plan in the future. This raises the ideas on what I will do for my next travel to my country. To be specific, I will still make plan on where and whom I will visit. As I oriented to work my profiting from my language skill, I really want to have a start-up on a language center in the future. This requires me to investigate the market, i.e. the demand and the supply of the services for teaching and training foreign language skills. It would be great if my start up becomes true. But thinking about this in connection to my network in Germany, I suddenly think about whether a bridge of teaching German to students and bringing them to Germany for some kinds of higher education should be made at once. There is until now no language center in my city can do that. Even though a detailed plan is not on the paper now, I am dreaming about some day that I come back to my country, with a well-done plan and a good network in Germany before starting my own project.

## 2. Experience with the interviews

In this section, I will present my impression about the interviews that I have taken. Two appointments were made as planned. The rested interviews following the plan were not taken due to the objective reason, i.e. the pandemic at that time led to a restriction in travelling. Again, Hatinh University is closed during the time therefore gave me no chance to visit and work with. Although I had some talks by phone with responsible officer of two companies in Nghean that I planned to visit, it was not efficient enough in comparison to what a face-to-face interview can work. Furthermore, the contact with Mr. Nguyen Huu Trang has realized to be busy and gave me no interview in Hanoi. However, I have tried to contact to Hatinh Department of Industry and Trade and conducted my interview with the Director and gained some good information related to my future job then. The following I will present, therefore, my impression on three interviews I have made only. In general, I experienced the interview with friendliness and respect of the officers. As the questions run about the opportunities for graduates from German University, I have gained warm welcome from each of the organization. For example, Mr. Son from Sapa hotel told me I will have many chances in Sapa if I am willing to work there. The most important skill for working there is knowledge on language as well as the culture of foreign countries, and he knows that I can do that well with my four-year stay in Germany and doing my master study in English. Mrs. Dung in GIZ welcomed me by asking to apply for one of their current position. Mr. Binh in Hatinh Department of Industry and Trade told me that there has recently been privilege for great students to find a job in the city, to work in an institution, for example. But there are not many jobs in private companies since the number of international companies counts only few. Importantly, from Mrs. Dung, I have been well informed that there is a program run by GIZ that support graduates from Germany, working in a national institution for the aim of development. This kind of support counts to some hundred euros per month and can last to maximum two years. At this point, I have already intention to be back. My own project as a start up of a language center, a job as working in the field of development, a job as supporting tourists in cities of travelling, ... these possibilities run around my head and give me a real joy, raises in me a believe on the hope that I may not get

much troubles with finding a job in the future. It is meaningful, at least, starting to improve my self-convince.

### 3. Impression on society

Any job, at the end, has one common characteristic, i.e. to be helpful for human beings. In other words, it should be mentioned the role of people in connection of any tasks. The more one can get familiar with culture, and enjoy living in a specific society, the more one can get success on their road. Acknowledging this fact, I took special attention to my feeling from the first day I came back to my country. My friends warned me, that I may suffer culture shock, but I did not believe that since the time I lived in Vietnam is about five times than that in Germany. More importantly, I am a Vietnamese. However, I did experience some difficulties during that time, and it lasted longer that I thought. I had troubles at the beginning with the polluted environment in Hanoi, with crowded people in the bus to Sapa and to my home city. Then I was criticized as a naïve person as being friendly to others, even strangers, a habit that I get in Germany. Not least, the very fast changeable weather in my local city contributed to make me sick, beside time lag causing insomnia. But this is important, I had the feeling that I was like a foreigner in my home country. It is not easy to describe, just simply when you feel that your behaviors, such as smiling and say hello to strangers are not common behavior in the society, and in some seconds, you become alone among many people. Vietnamese people are not good in expressing their emotion, that is what I concluded. Generally, they are good, but they do not try to be warm outsider. And I think I have learnt to show my emotion outside better after four years living in Germany. Soon I get familiar with the environment and enjoy the time there with noting new information for the interview. At free time I searched for job information myself and learn other skills such as working with Excel and improve my English. I was happy to be around by my family members. That is why I felt such difficult for some weeks after being back to Germany. May we earn lot of money but are we still happy by being far away from our loved one. That is the question hanging in my mind during this time. I think about people, including my friends who are working in a noisy and polluted city as Hanoi, and compare to

Vietnamese people who have a job here in Germany, what is the different between them? Are they happy with what they are doing? What is in fact the emotional factors that define where and what we do our profession? And I may get the answer, whatever we do, we need loved people around, to not feel lonely in this world.

#### 4. Some conclusion

It should be mentioned from the time I applied for this grant till I finished my tasks, I have gained lot of support, particularly with my supervisor, who is always available for any questions. I had nothing to complain about how they worked and planed things rather than a great thank from the bottom of my heart. That is the reason why I really hope to keep contact with Stube Hessen in the future, no matter whether I leave or stay in Germany.